

[illegible]

**RALEIGH.**

number of clean-cut men of  
vital, convincing personality  
needed. Only those suitable  
for permanent employment and  
able of sound judgment are  
sought. This is a real oppor-  
tunity for men who want to get  
ahead in the world.

daily between 10 A. M. and P. M., and if this is not constant, write for special appointment room No. 1. Seven Wall st., N.Y.

A REPRESENTATIVE  
FANCY GOODS  
AND  
NOVELTY HOUSE  
REQUIRES  
THE SERVICES  
OF A  
SALESMAN  
THOROUGHLY ACQUAINTED  
WITH THE  
ART.  
JEWELRY  
AND

TO COVER  
PHILADELPHIA,  
BALTIMORE,  
WASHINGTON,  
AND SOME LARGER CITIES  
IN THE MIDDLE WEST.  
Communications strictly confidential.  
Salary and commissions.  
Box 61, 1619 St. James Bldg.

**SALESMAN.**  
ational opportunity is available for  
al salesman to connect with a long  
million dollar firm in a special  
selling ability is essential, but as  
with big executives is involved.  
of experience in dealing with heads  
is desired; we have paid over

ually to some successful negotiators. Present opening will enable the right commissions in excess of this sum: in conjunction with financial publicity and research, and require travelling; this is a bona fide attempt in touch with a high grade sales will arrange for interview with those have their time and ours, state their

age, nationality and telephone number. P. P., 444 Sun-Herald, Herald

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**DESMEN OF SECURITIES.**

Desman who has a sense of direction in the selection of the securities and who is willing to be interested in the securities we are now putting out. What class of securities you

...selling, you can  
...as to personal qualifications,  
...you can make money and  
...make it quickly and cleanly,  
...and build for the future. You will  
...the choice of several splendid  
...issues of going concern, any re-  
...choice of territory and very  
...force support in the market daily  
...under these conditions, plus a  
...normal rate of commission, we be-  
...can materially increase your  
...capacity no matter what you  
...selling or how much money you  
...have. If you have no stock in  
...this connection, and if you are  
...the "shows" on the question  
...use, then answer this advertise-

right now before you forget it.  
briefly try your sales record. Inter-  
est will then be arranged.  
Dept. H., P. O. box 74.  
Times square, New York.

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**SALESMEN.**  
**DIVIDING PAYING STOCK.**  
men wanted to sell preferred  
common stock bonus. Company  
established with splendid manage-  
ment. Paying \$10. This is a solid and  
valuable investment. Excellent opportunity for  
men.

**LOW-CUBA COMPANY.**  
**LOW-CUBA BUILDING.**  
**EAST 42D ST., NEW YORK.**

—Wanted by The Thermal Syndicate—Chemists' Building, New York—A chemist to develop the applications of fused wax alloys for use in lighting, electrical insulation and the outside of the chemical industry. Dress is now a standard engineering experience in similar work preferable to present new technical knowledge of the first importance. Address W. S., box 101 Sun-Herald, particulars which you consider necessary intelligent consideration of your ad.

**SALESMEN!**  
 I have an increase in salary this year!  
 I wish to buy more than the bare necessities.  
 I am willing to chance from the \$500 to \$1000.  
 Is anything much better? If you are  
 of age or older and would like a  
 real opportunity to do work that is ig-  
 nified, healthful and extremely  
 profitable, phone Mr. Tylor, Main-4158, re-  
 sident.

**N-Good man wanted to represent**

on candy novelties through eastern and northern territories; only experienced need apply; applications to J. G. & D. Candy Co., Inc., 307 Jersey City, N. J.

1.-We have positions for three high class salesmen to sell the truth in hair cream; only those with exp. and those with all references, need apply; those who \$150 per week. Call suite 160. W. W. W. N. Y., from 10-4, or 6-9.

2.-Three high class specialty salesmen commercial proposition, with a and commission; lighting fixture preferred but not essential. 1,167 Broadway, Brooklyn. See Mr.

LEASING unusual bpe. perseverance  
will find positions open pay-  
ing salaries and commission. Apply Mon-  
day only, room 808, 516 1/2 st. av.

**W-HOLESALE JOBBING TRADE**  
**CANDY, CIGARS, WHOLESALE**  
**DRUGGISTS: SIDE LINE:**  
**\$50 MONTHLY EASY. 12012-**  
**CUSTOMERS. SANTIAGO. 624**  
**GROVE, CHICAGO.**

... securities: high grade man ability  
... with brokerage house offering  
... living security; live leads furnished;  
... able work consistently can have  
... tion. Phone for appointment.  
... h.

WANTED for New York city only  
high class line of novelty ad-  
vertising, type and display  
reference required. Stawood Mfg.  
Co., Boston, Mass.

2; hardware; experienced; steady  
wage; liberal salary. J. Silverman